

DELIVERY PLUS



Catalog of deliveries



The essential

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**Your presence in Geneva
is essential...**

S.E.: There are few companies who today challenged the need for a global presence and a global strategy.

September 2013

Even those who are pursuing a niche strategy see their market and their competition exposed to new geographical influences. How then to adapt the model of competitiveness?

International companies need reliable support services. As long as business and trade centers will be present in Geneva, nowhere else, such support services may be offered in such quality, because the experience in the treatment of the activities of international companies is deep.

This includes a sophisticated banking and insurance system, a wealth management infrastructure, the financing of trade operations, trade credits and financial management, an important network of lawyers offering a wide range of administrative and legal services. Among specialized firms, there are also branches of large audit corporations, strategic advisors, plus thousands of Trustees who provide financial supports. There are also headhunters and recruitment offices, large communication agencies and a network of subcontractors designed to go to the front of the needs of a service industry extremely aware of the quality aspects.

All this is offered in a very close environment where you can get almost to all your appointments by foot; taking advantage of the serenity of the city between lake and mountains, of the calm, of the legendary Swiss cleanliness, of the luxury shops of famous brands all along your path, of the reputation of the largest private clinics and other care centers at a stone throw, of the truly international character of the smallest among the large international cities.

If you are not yet convinced, only a custom invitation by the President of the Federal Council (head of State) may make you come in the Canton of Geneva... But sorry, the central Government does not mingle with Affairs of private enterprises and local governments!

BUSINESS AND INTERNATIONAL AFFAIRS

569 Multinational companies
233 Diplomatic missions, representations and delegations
20'000 International civil servants
2'071 International meetings (2007)
700 « *American Women's Club* members »
176'782 Foreign population among 400'000
16'103 Native English-speaking population, 2nd most important
31.7 % of Geneva population speaks English at work
1'229 Sports infrastructure
14'721 Beds available in hotels
Official language: French
4 National languages
44 Private schools
23 Dance companies
42 Cinemas
26 International organizations
200 Congress rooms
2 English speaking radio stations
3'000 Cafés, restaurants and night-clubs
15 5 star hotels 26 4 star hotels
Others languages English + German
17 Universities faculties, centers and institutes
1'000 Festivals and cultural events (2009)
70 Auditoriums 32 Theatres
AIROPORT 4 km from city center
All this on a surface of only 15km².

BANK AND FINANCE

143 Banks
734 Independent asset managers
34'604 People directly employed in the financial sector in Geneva
64 Foreign-owned banks
2'722 Financial intermediaries

INTERNATIONAL TRADING

1st World rank in trade finance, vegetable oils, cereals and oil transactions.
1st Place in Europe for trade in cotton
US\$ 700 billions turnover by traders
1/3 Of world free oil is traded in Geneva
22% Of dry products (iron ore, coal, grains, ...) shipping movements
30% Of the world cereals are traded in Geneva
20% Of the world sugar is traded in Geneva
10% Of world steel exports initiated in Geneva
6'000 People directly employed in the Geneva international trading sector
75% of Russian oil exports

PHARMACEUTICAL, BIOTECHNOLOGIES AND MEDTECH IN THE REGION

1er Center for excellence in biotechnology research in continental Europe
+200 Biotechnology and medical technology companies
+500 Research labs
12 Research institutes, universities and university hospitals
13'500 People working in these industries
CHF 5 billions turnover generated in this sector

INFORMATION TECHNOLOGIES AND COMMUNICATION (ITC)

600 Companies in ITC in TIC en 2005
300 Telecommunication operators
8'000 People working in this sector

About us

We are a service company offering expert high-quality solutions based on the recognized experience of Geneva to attract multinational companies and offer them customized services.

We offer, turnkey, several specific and qualified solutions around:

- - Your representation in Geneva
- - Participating in business trips
- - Business intelligence and marketing, communication plan
- - Business Intermediation and networking
- - Participating in exhibitions, fairs and forum
- - Organization of conferences and seminars
- - Advice and solutions in corporate financing, business plans, legal and tax optimization
- - Advice in organization and business strategy
- - Relocation of support functions (Back-office)
- - Optimization of the company operations, risk management
- - Creating consortium (R & D projects , acquisition, partnerships)
- - Enhancement and optimization of financial wealth
- - Computer and sensitive data security ; information systems security
- - Organization of Extra ordinary or annual General Assembly.

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CORPORATE KNOWLEDGE PORTAL

The Africa Hub in Geneva website is a true information and economic action portal, but also financial, strategic and a form of social network and a centre of "coworking" for African enterprises and their leaders for all the opportunities to discover via Geneva in order to expand their business by representation, advice, follow up, investment, commercial and back-office monitoring as well as networking.

Discover just what you are looking for and go beyond your expectations. We will connect you directly to those who make things happen in Geneva and sometimes we will work on your behalf; always in the discretion, the Swiss rigor and very cosy lounges of best banks and expert companies of this single financial market.



Representation

Domiciliation and permanent secretariat services. Equipped offices, virtual offices. Business management, setting up tools, the reflection on the financial issues, tax planning, debt optimization, dynamic balance sheet management are essential elements. Business accounting (according to Swiss or international standards), legal obligations are offered by our Trustees or active lawyers in law business and administrative law to assist foreign companies in their implementation in Switzerland or to monitor from Switzerland, international large-scale projects. Trade execution and control of operations.

Participation in Forums and Trade shows

Leader of the forums we suggest, the World Economic Forum invites the key decision-makers of the planet in partnerships to develop sectoral, regional and global programmes of action. This organization in our neighborhood, created by Mr Klaus Schwab will see members of the AHG. These events bring together personalities from the world of business, politics, media, civil society, academics, representatives of regional and international organizations, experts, scientists and religious leaders.

Organization and Strategy Consulting

In partnership with companies like Boston Consulting P., A. D. Little, Solving Efeso: strategy in action - from idea to profit. It is a mixed system, organization and specific culture that only Geneva can offer to supervise our customers projects, improve business procedures, analyze operating procedures, identify and study procedures and problems as well as develop methods of work for the supply and inventory control. Complete 6 months of work in 3 days, ensure the activity the brand strategy.

Financial road show, commodities, financial setup, acquisitions, buy-sale

A logistical and relational service offer destined for the main actors in the high finance in Geneva and worldwide: Traders, investment banks, private banks, investment fund, Hedge Fund, Private Equity, Auditors, consulting firm, international banking institutions, conglomerate, consortium, financial institutions, consulting, financial white collars, law firms, lawyer, financial analyst, senior officials, Board of Directors, CFO, executives business managers, business people, VIP,... for professional events (Blue Chips, field trip, conferences, meetings, seminars, Corporate and Team building events)

Information Systems and IT safety

With a Datacenter like Equinix, which offers excellent connectivity for telecom operators and internet access providers who offer their services to banks and companies in Geneva, this important European financial centre, be connected.

Expertise in international Trade

Geneva Trading & Shipping Association (GTSA) offers and shares exceptional skills and makes Geneva a global centre of expertise in trading, shipping and financing. GTSA does apprentices and academics training.

Assembly organization

To accommodate your meetings, congresses, seminars and exhibitions, conference centers are at your disposal from 20 to 2200 places. They enjoy a privileged location and technological equipment in exceptional comfort.

Expertise in Financial Services

The multi-Bank platform is a very secure channel between products merchants and their banks. It allows trading companies to issue and to be informed online on instruments of banks such as documentary credits, guarantees, LOI and free text with documents .

Increase financial wealth

Most of Geneva private bankers are jointly and severally responsible for their results and often have old family ownership of several centuries, which is that when you give them your fortune, it is caution, know-how and listening.

Business Intelligence BI and marketing

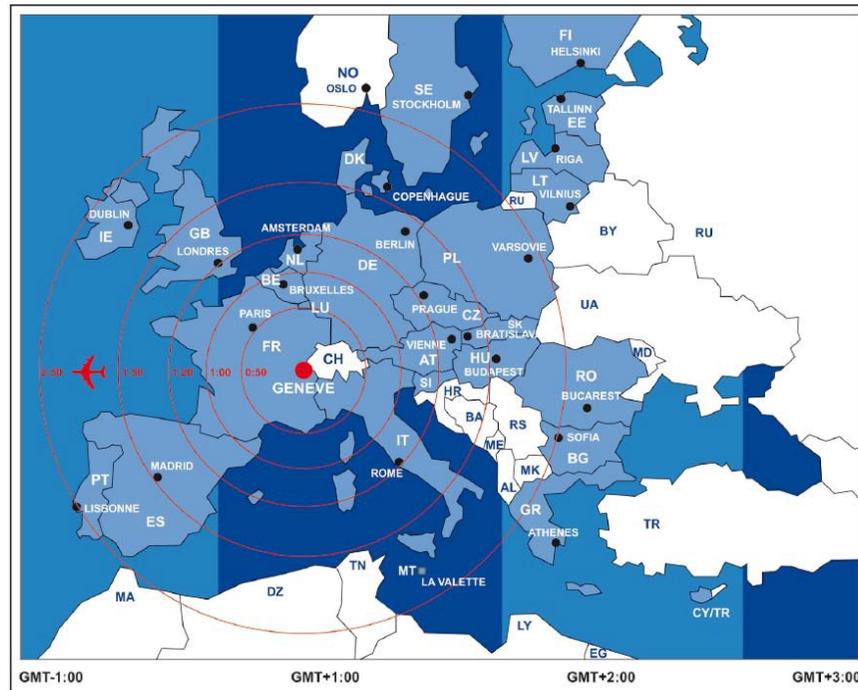
Geneva is an area for launch and test of new products and services. The decentralization of the BI plays a major role and is opportunistic to local leaders to understand early and act quickly. Relieve the core business for competitive advantage.

R&D

Switzerland has turned into an economy based on knowledge by developing its training and research programmes. Universities, R & D private centers, programs that the Government has put in place, bear witness to the importance attached to innovation.

Business operations and back-office

Dual learning in the tertiary sector. University program in relation to the business world. Attraction of the best profiles following multinationals companies since the mid-20th century



COMMENTING GENERAL DATA (source: World Economic Forum, Ococonsulting, Economist)

In terms of competitiveness and efficiency, Switzerland is N ° 1 in front of USA, Singapore, Germany, Netherlands, UK, France, etc. For the choice of relocation of foreign investors (in % of growth), Geneva is no. 1 with 62%, before Barcelona 36, Brussels 33, Amsterdam 27, London 16 and Paris 9. For the choice of relocation of the 500 biggest multinational companies, Switzerland is no. 1 before Holland, UK, France, USA. The economic environment for the choice of relocation by function in 2009 is best in Switzerland (N ° 1), compares to Germany, France, USA and UK. For operational risk, the economic environment of Switzerland is safer (N ° 1) for business than Singapore, Holland, Austria, France, Germany, UK, etc. The quality of the infrastructure of Switzerland is located at the top (N ° 1) among the same countries. Availability of the latest technologies that are widely available and used in Switzerland, second after the USA.